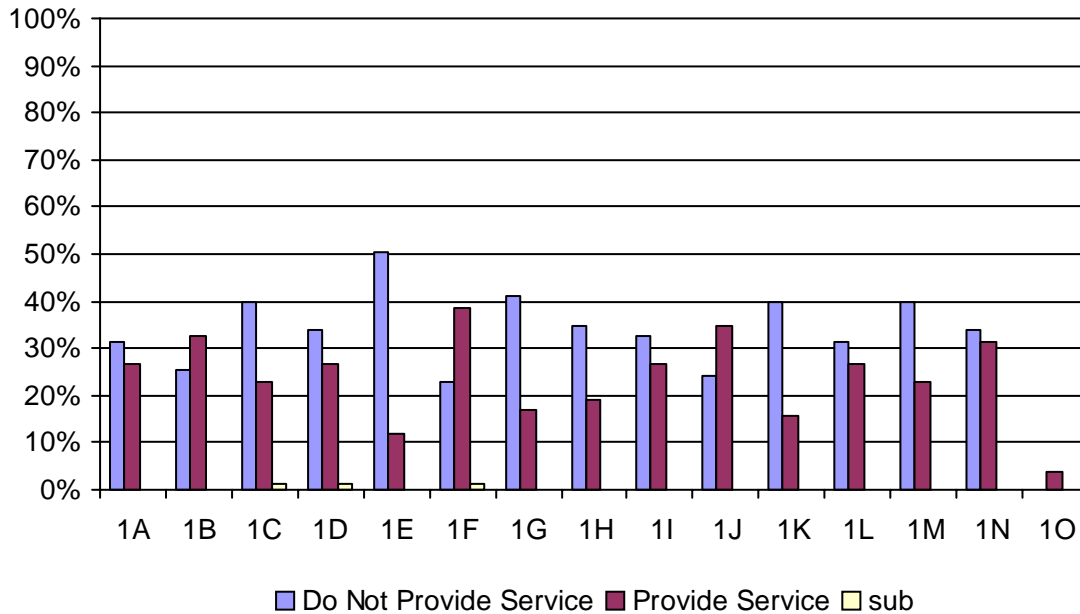


Survey of Potential Providers of Land Management Services Small Acreage Woodland Owners

Nbr. of Records: 83

1. Summary of Services Provided:



Others specified:

- Farm plans
- Firewood, Pre Commercial thinning
- Not enough room
- Rain barrel installation
- removal of invasives
- Road design
- Your tree into your lumber into your prod

Key:

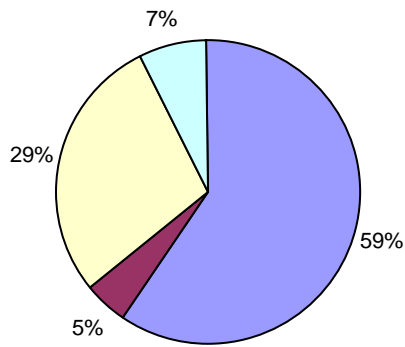
- | | |
|--|--|
| <p>a - Preparing and planting an existing lawn area with tree seedlings (less than 3' tall) and tree shelters to establish a new forest.</p> <p>b - Planting trees or shrubs along a drainage area to improve water quality.</p> <p>c - Cutting a few logs out of trees to mill for lumber.</p> <p>d - Cutting a few trees for income.</p> <p>e - Growing non-traditional crops such as shiitake mushrooms or ginseng.</p> <p>f - Felling trees in the woods that might pose a threat to humans.</p> <p>g - Site preparation and planting of wildlife food plots using corn, sorghum, clover, etc.</p> <p>h - Site preparation and planting of wildflower meadow</p> | <p>i - Building wildlife brush piles.</p> <p>j - Designing and creating a trail through a natural area or enhancing an existing trail.</p> <p>k - Create a tall grass meadow with less frequent mowing or burning.</p> <p>l - Providing trees for firewood use by selective cutting.</p> <p>m - Spraying of invasive and exotic species in natural areas.</p> <p>n - Controlling vines in natural areas so they do not damage trees.</p> <p>o - Other - Specify:</p> |
|--|--|

Survey of Potential Providers of Land Management Services Small Acreage Woodland Owners

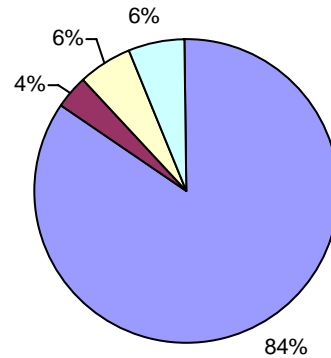
Nbr. of Records: 83

2. Assuming customers are willing to pay for small woodlot services, would you be interested in programs to receive training on how to provide these services as part of your

3. Do you want to be put on a mailing list to learn about upcoming professional education programs related to managing small woodlots?



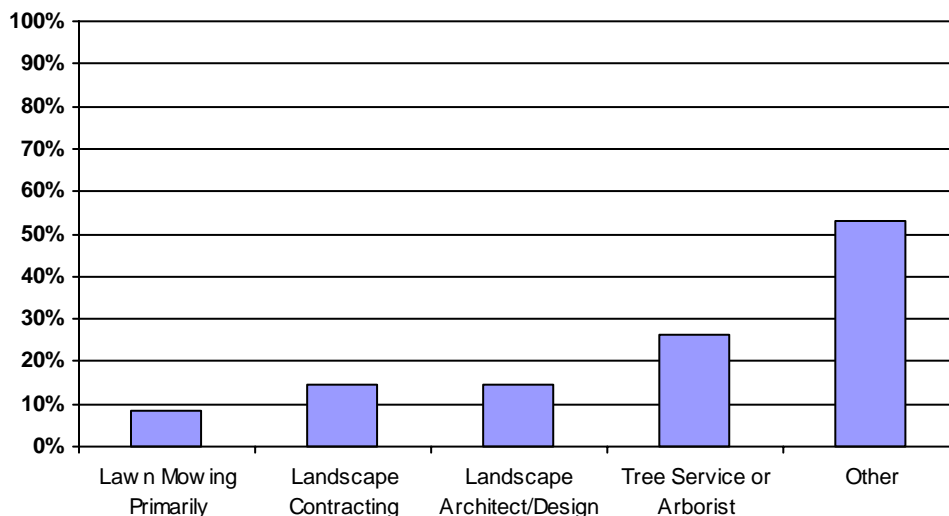
■ Yes ■ Not Sure ■ No Response ■ No



■ Yes ■ Not Sure ■ No Response ■ No

4. How would you describe the services your company offers? (check all that apply):

Type of Company



Survey of Potential Providers of Land Management Services Small Acreage Woodland Owners

Nbr. of Records: 83

4. (con't) - Other Company Types Specified:

1	Auboretum
1	Chemical applications, tree services, fertilizing
1	Community College
1	Consultant - urban forester
1	Consultant (Natrak Resources)
1	Consulting
1	Consulting Arborist
2	Consulting Forester
1	DOF
1	Education
1	Environmentally Friendly Landscape Service
1	Farm design and layout and recreational forestry planning
1	Forest management
1	Forest Mgmt, Timber Sales, etc
1	Forest, Recreation, & Wildlife Planning and Mgn
1	Forest/pesticide/weed control
2	Forestry Consultant
1	Forestry Consulting
1	Forestry Consulting, Logging Small Tracts
1	Garden maintenance - focus on water quality
1	General Enhancements
1	grounds maintenance
1	Government National Park Service
1	Gov't - grounds maintenance
1	Gov't agency
1	Green Building Marketing & Development
1	Industrial forester for Pulp & Paper Co.
1	Log hauling/sawmilling
1	Lot enhancement, logging, no till service, small scale forest equi
1	lumber & log manufacturer
1	Municipal Arborist/Chesapeake Arborist
1	municipal forester
1	mushroom landscaping/agroforestry
1	Portable saw milling & equipment
1	Prince William Co Park Authority - only provide services on publ
1	sawmill
1	State Forestry Advice/Services
1	Timber procurement & harvesting
1	Urban Log Recovery/Lumber Production/Carpentry
1	vegetation control, understory removal
1	Vertically integrated woodworking
1	wetland consulting

Survey of Potential Providers of Land Management Services Small Acreage Woodland Owners

Nbr. of Records: 83

5. In what counties or region do you do the majority of your business?

VA	14
Prince William, VA	6
Spotsylvania, VA	6
MD	6
Stafford, VA	5
king george, va	3
Shenandoah Valley, VA	3
WV	2
gloucester, va	2
DE	2
DC	2
culpeper, va	2
Northern VA, VA	2
orange, va	2
PA	2
Albemarle, VA	2
SE, VA	2
caroline, va	2
Augusta, VA	1
Hanover, VA	1
Hanover to Richmond, VA	1
Halifax, VA	1
all mid-atlantic states,	1
Halifax, Campbell, Charlotte, Pit	1
Amherst, VA	1
Fredericksburg, VA	1
Fairfax, VA	1
essex, va	1
Charlottesville/Albemarle & surr	1
Augusta & surrounding, VA	1
Central Piedmont, VA	1
Bath, VA	1
City of Chesapeake, VA	1
Central & Eastern, VA	1
Charlottesville, VA	1
Henrico, Richmond, Chester, V	1
Central & SS, VA	1
Charlottesville, va	1
Central, VA	1
Central VA, VA	1
Eastern VA, VA	1
Northern Neck (Hampton Road	1
Western, VA	1
Virginia Beach, VA	1
Tappahannock, VA	1
Staunton, Augusta, & surroundi	1
Southwest, VA	1
Southeast, VA	1
Southampton, New Kent, Charl	1
some in MD, FL, DE,	1
some in C'ville & NOVA, VA	1
Rockbridge, VA	1
Roanoke area, VA	1
Richmond, VA	1

Survey of Potential Providers of Land Management Services Small Acreage Woodland Owners

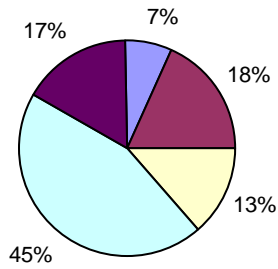
Nbr. of Records: 83

Richmond metro, VA	1
Loudoun, VA	1
mid Shenandoah Valley, VA	1
king & queen, va	1
king william, va	1
125 mile radius of C'ville, VA	1
Lunenburg, VA	1
ME	1
Revaen Neck,	1
Metro, DC	1
Orange/Culpeper, VA	1
Mid-Atlantic & some west coast,	1
Middle Pennisula,	1
NC	1
Nelson & Albemarle, VA	1
Nelson, VA	1
home & interpretation at work,	1
Meckenburg, Brunswick, VA	1

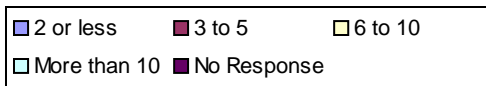
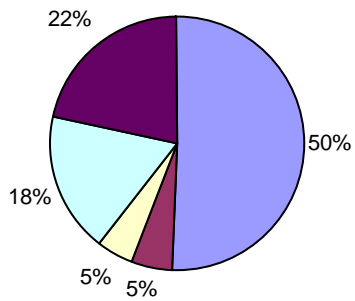
Survey of Potential Providers of Land Management Services Small Acreage Woodland Owners

Nbr. of Records: 83

6. How many years have you been in business?



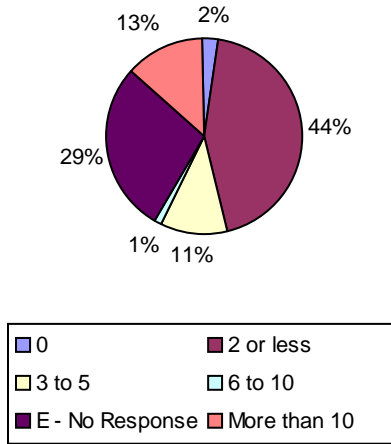
7. How many full-time employees does your company or work unit have year-round?



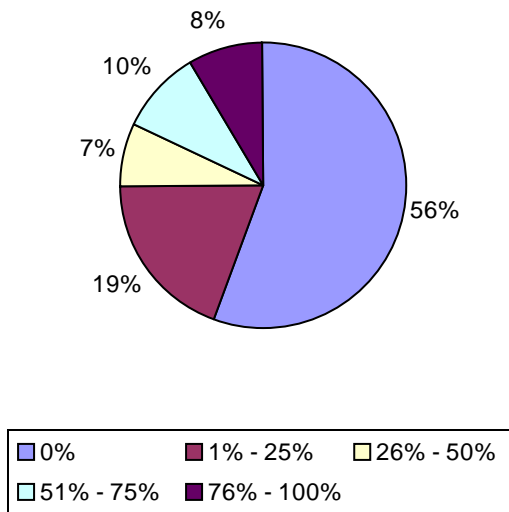
Survey of Potential Providers of Land Management Services Small Acreage Woodland Owners

Nbr. of Records: 83

8. How many seasonal employees does your company or work unit employ?



9c. Percentage of natural area (thinking of all clients):



Ex: 19% of the land management companies surveyed say that the percentage of natural area for all properties combined is between 1 and 25%.

Survey of Potential Providers of Land Management Services Small Acreage Woodland Owners

Nbr. of Records: 83

<i>Comments</i>	<i>By</i>	<i>Email</i>
5 There is a huge demand for small track clearing and selective harvesting but making it economically affordable is a big "?" to the consumer.	Wesley Bell	eastvaturfmange@aol.com
6 I've found it difficult to persuade customers to sacrifice turf to trees. Please provide arguments in favor of trees and publicize the advantages of trees over turfgrass in this ecosystem.	Mark Heinicke	mark_heinicke@earthlink.com
11 Since I just started my business in May I am a bit new to small acreage development.	Mark Hawthorne	cleancuttrees@gmail.com
13 We do currently residential hardscape and drainage solutions and going back to commercial maintenance.	Kinetic Resources, LLC	kinetent@aol.com
23 This is an area that many need to come together on.	Richard Wernicke	richard.wernicke@norfolk.gov
64 Please recycle the cans & paper etc. from lunch boxes. Maybe that is UVA's responsibility. Thanks!	Eric Gilchrist	ericg@ntelos.net
68 This was a very good, well organized seminar! All speakers were excellent!	Chris Kappa	phoenixforestry@embarqmail.com
73 Good snacks and food. Need more Q & A time - 1 hr or so.	Treat Badgley/Tree Tak	tandrinva@aol.com
75 Very good program. Thanks. All the speakers were very good. Whoever put this program together did a great job.	John C. Smith	
80 Very impressive seminar pulling in speakers from all over! Better than any previous small acreage programs we have had in past 3-4 yrs! Excellent. Thank you.	Jim Vadas	clrwtr@asisonline.com
82 I am interested in the education of what is being done to preserve and get the best use of wood and the forestry.	Josine C. Osborne	josinejsnrby@aol.com
84 Would love to know more about Chris Holngren's business and how to integrate that to urban tree care companies throughout Virginia but expecially in urbanized areas (Richmond, Charlottesville, Culpeper).	Erik Filep	erik.Filep@dof.virginia.gov